Bathurst Golf Club Limited

A.B.N. 17 000 981 993



122 1894-2016 ANNUAL REPORT AND BALANCE SHEET AND

PROFIT AND LOSS ACCOUNT FOR YEAR ENDED 31ST DECEMBER 2016

To be presented at the Annual General Meeting of Members to be held at the Clubhouse Monday 3rd April 2017

AT 7.30 P.M.

REGISTERED OFFICE:

1ST Floor Bathurst Golf Clubhouse, Orange Road, Bathurst Notice of Annual General Meeting

Notice of Annual General Meeting

Agenda

Notice is hereby given that the Annual General Meeting of the Bathurst Golf Club Limited is to be held in the Clubhouse Monday 3rd April 2017 at 7.30pm.

- 1. To confirm the minutes of the Annual General Meeting held 31st March 2016
- 2. To receive and consider the report of the Directors.
- 3. To receive and consider the Profit and Loss account, Balance Sheet and Auditor's Report for the financial year ended 31st December 2016.
- 4. To receive and consider the Returning Officer's report as to the ballot for the position of Directors and to elect the Board for the ensuing year in accordance with such report.
- 5. To elect a patron for the year in accordance with the Club Constitution.
- 6. To deal with any business of which due notice has been given

Members please note:

Members are kindly requested to advise the General Manager at least 7 days prior to the Annual General Meeting of any questions relating to the accounts, the balance sheet or associated statements of which further information is required. This will allow properly researched replies for the benefit of all members

Dated 13th Day of March 2017

Brad Constable, General Manager By direction of the Board

Copies of the Annual Report are available from the Office, the Bar or from the Club's website,

www.bathurstgolf.com.au

Presidents Report 2016

It is hard to believe that it is the time for the yearly report after my first full year.

I am extremely proud of the past year as there have been some important developments and achievements after one of the toughest weather years in recent times and some sad losses of members and member's families.

Our year commenced under dry times and high water costs and meetings with the Regional Council were not showing any signs of reprieve.

Under Brad's tenacity and strong support from the Board and members the Golf Club, plus Golf NSW, the club received a three year cash incentive to be used for water sustainability which includes Santa Ana turf, wetting agents and an ongoing dialogue with Regional Council staff.

At the same time Golf NSW were contacted to help support our water issues with Council and presented the Golf Club with an opportunity to host the NSW Men's Senior Tournament. This would require financial support from the Regional Council and subsequent meetings confirmed a deal for the Seniors in March and a Regional Qualifier during our Bathurst Open in October and if successful maybe a Senior Ladies tournament in 2018.

Our club has submitted a Tier 1 Grant application to investigate water sources and attempt to water proof our club. Although missing out this year we will be resubmitting later this year. Ironically Bathurst had one of the wettest winters and for several months our Course was battered but maintained steady participation rate compared with many western courses. Work on the Ladies room/ Function room is progressing with completion insight.

This room will be used for small functions, training and possible overflow from the Restaurant.

This area will be shared with the Ladies who have had a successful year under the guidance of Toni and Jane.

A grant was applied through State Government to Carpet this area and the Restaurant and was thankfully received from State Member Paul Toole recently.

My thanks to a dedicated group of Directors who have supported Brad and the Club this past year.

Manuel our Captain has again set the bar with his enthusiasm and Pizza skills.

The new Pizza Oven was designed and built by Manuel with help from Dennis and Ian and is now a focal point for Paul and his team in the restaurant which is now getting fine reviews from their patrons.

The Captains job is the toughest job on Committee and Manuel has been outstanding - his tenth year.

Manuel has had a stint in Hospital and rehabilitation over the past two months but assures us he will be playing again by March.

Ian has done a fine job behind the scenes with the Function room and his dialogue with Dave and the course committee.

The Committee members have supported the Friday trivia functions each week along with our member's. Unfortunately our long standing popular trivia king Terry Murray passed recently, but his contribution will not be forgotten via Murrays Corner

Thanks to Bob on his contribution to the Veterans and Friday nights and for the last 2 months in Manuel's absence.

Our thanks to Steve for his experience and knowledge on grant applications and the like-much appreciated.

Matt in the Pro shop once again has excelled with the Juniors, Ladies, challenge event under tough times with weather and internet competition.

Dave and his crew have again done an excellent job under dry and wet conditions this last year and the purchase of the new TORO coring machine Dave can control the use rather than relying on contractors.

Much debate has taken place about the condition of the bunkers – sand ,drainage, alterations and with some helpful advice, a sand type, 'Aussie Sand' has been purchased and with some long overdue drainage, now graces the 7th and 8th bunkers with more to be completed as funds allow.

The course at the moment, although in the midst of a major dry spell again, is holding well and the new fairway turfing on 12 and 14 is coming along fine in readiness for the Seniors. Extra watering is necessary at present to keep the course in top order- Well done Dave. Charlie Klein in the office has proved extremely capable, innovative in design and a friendly face in our club in her first full year.

Brendan, our Barman has once again been the welcoming face for members and his likable manner ensures success for our club.

Success of a Clubs does not come easily and we at Bathurst have a dedicated passionate General Manager who has proved once again for the 9th Year that Golf Clubs can come out in the black with a healthy \$89,813.00 profit.

Brad has showed true grit during the past year with lots of frustrating issues but has stuck to the task and we even convinced him to purchase new carpet for the office.

Brad was a close runner up to GMA Manager of the Year last year - a fantastic achievement. In closing my condolences to those members who lost loved ones during 2017.

Ray Stapley President

General Managers Report 2016

2016 was definitely a year of extremes, from the searing heat of Summer which resulted in excess water usage, we were then confronted with arguably the wettest winter in 30 years! The obvious impact to the Club was a larger than expected water account coupled with a severe downturn in golf participation over the winter months. As they say we weren't Robison Caruso as most of our neighbouring golf courses were subjected to the same fate.

On the positive side we kept the wheels turning to record a profit of \$89,813.00, I would like to credit the team we have here at the Club, congratulations to Dave Rogers and his team, Matt Barrett and the Pro-shop boys, Paul Coopes and the Birdie & Eagle, Glenn Date in essential services, Brendan Bradshaw and his bar staff and Charli Klein in the office, you guys should all be proud of the fact the Bathurst Golf Club has become one of the shining golfing lights in Country NSW.

2016 was also a year in which the Club engaged in some serious dialogue with Bathurst Regional Council in regards to water and our future direction with this precious resource. Negotiations were held with Council and the Club received a \$45,000 grant allocated over 3 years towards water conservation management which includes such things as new drought tolerant species of grass on the fairway. We were also proud of getting Golf NSW in on the negotiations which lead to a partnership being formed between Bathurst Regional Council and Golf NSW that ultimately delivered the Club the 2017 NSW Seniors Championship and also a NSW Open qualifier to go with our Bathurst Open, these events have been projected to bring \$350,000 + to Bathurst and the surrounding area as well as tournament income directly to the Club. A monumental thanks to our Mayor, Deputy, Councillors and senior Council staff who took the time to listen to our argument and coming up with pro-active initiatives that can not only benefit the Club but also Bathurst and the community.

The Club was in receipt of a Community Building Partnership that will go towards a new training/meeting room, to our local member Paul Toole, thank you! With some excellent results achieved with Council and State Government I would like to say a big thank you to President Ray Stapley and all of the Directors who have proven to be wonderful and supportive Committee, being able to work cohesively with a supportive Board is definitely a massive plus for myself and our staff and the Club's results are reflective of that.

Sincere condolences to members who lost loved ones in the past year, our thoughts are with you. I would like to pay special thanks to the retiring Manuel Pro, without doubt the most dedicated Director I have ever come across, I personally owe you a lot as you have been with me since I was appointed General Manager and your work ethic and general advice has been invaluable to me, enjoy retirement!

Good health and good golfing in 2017

Brad Constable General Manager

Treasurers Report 2016

I take the opportunity to present the Financial Year Report, on behalf of the Board of Directors, for the year ending 31 December 2016.

Over the 2016 Financial Year our club recorded a respectable net profit of \$89,813 compared to a profit of \$98,273.12 (down by \$8460.12) for the preceding year.

The club has continued to maintain a steady growth (5.0%) across areas of revenue and the board and club management is continuing to strive in its endeavors to maintain and increase this improvement into the future.

Our total expenditure for the year has experienced a slight increase this year in comparison to the previous year at \$1,302,783 (up 5.66%), however, the Board has continued to undertake projects throughout the year working towards continuing to provide a great facility for its members and guests. Some of the major areas of expenditure experienced throughout the year include Repairs and Maintenance to our ageing infrastructure, continued improvement to the course and purchase of a new aerator machine to allow our course staff to better manage timing for green restoration, further upgrading of cart fleet and relocation of the pizza oven into the restaurant area.

Our solar panels continue to provide savings to the club with the estimated savings still exceeding the original estimates. As at 31 December 2016 estimated savings were \$36,062.61. The board is continuing with its investigations into reducing costs further and are currently considering several options with our water supply as well as exploring the possibility of grants to assist in the cost of water exploration.

The Club currently holds cash reserves of \$520,000 in investment, maintaining its position of financial security. Again I take this opportunity to remind you this investment would only maintain operations for three to four months should an unforeseen "event" occur.

The quality of the course presented by our course staff continues to bring increasing numbers through our gates to play the game on our premier course. This along with the efforts of Brad our General Manager and his staff, our club professional Matt and his staff, promotion of the club for functions by our Bar Manger and Restaurant staff will continue to maintain the financial security of our assets into the future.

In closing, I would like to acknowledge the hard work of all staff involved in their various operations of the club throughout the year, and again encourage all members to continue to patronise the facilities of the club.

<u>Peter Brien</u> <u>Treasurer</u>

Captain's Report 2016

It is with mixed feelings that I write this my final report as Captain of the Bathurst Golf Club. This was a decision that I made 12 months ago with the knowledge that after 10 years as Club Captain it was time to let someone else with new ideas take over the reins and continue to push the club forward.

However, I feel a little sad that I will no longer be part of the team that over the past ten years has transformed the club from the position where in 2007 the club was financially struggling to survive to a club that under the management of Club General Manager Brad Constable has experienced continued profits for the past nine years, and as you will see in other reports the club is in a strong financial position that will sustain the club for many years to come. Looking back over the past ten years I am very proud of the achievements of the various golf

Looking back over the past ten years I am very proud of the achievements of the various golf committees that have supported me in pushing the golfing activities forward so that you, as a member would enjoy a better golfing experience.

We have introduced many changes during this period, far too many to mention in this report but I will take you back to 2007 when we had to come to the club to put our names down on the starting sheets, hoping that no one would rub our name out and then having to comeback a few days later to find how we went in the comp. How things have changed. From the comforts of home, we can now go to the Club's website and put our names down for the next round, have a look to see who we are playing with, look up all the results, read about all coming events, find out what is going on at the club and much more.

I will also like mention that under the leadership of past ladies' Presidents and current President Toni Pender and past ladies' Captains and current Captain Jane Mitchell a very good relationship between the Ladies' and Men committees has developed to the benefit of all club members.

Of course, none of these improvements would have been achieved without the support of the many members who care about the club. There are far too many to thank in this report but you all know who you are and I sincerely thank you for your support.

I will however mention the magnificent work that Brad Constable has done as General Manager and the unequivocal support that I have received from Vice Captain Bob Pardey over the past five years. To Charlie, Brendan, Matt, David and Paul a big thank you for the work you have done in pushing our club forward.

Finally, also a big thank you to all the club members that so faithfully have continued to support the club.

Manuel Pro Club Captain

Annual Report 2016 - Major Event Winners 2016

Don O'Malley Cup	****	D. H. I	
Club Champion	Winner	Reece Hodson	
Stuart Robinson Cup 72 Hole Scratch B Grade	Winner	Adam Lavelle	
Adrian Fish Cup			
72 Hole Scratch Bi Grade	Winner	John Perfect	
Eric Sargeant Trophy	****		
72 Hole Scratch C Grade	Winner	Stephen Finnerty	
Presidents Trophy 72 Hole Handicap "A"	Winner	Adam Hodges	
Patrons Trophy	,, , , , , , , , , , , , , , , , , , , ,		
72 Hole Handicap "B"	Winner	Damian Bourke	
Captains Trophy			
72 Hole Handicap 'B 1"	Winner	Manuel Pro	
Bert Norrie Trophy	****	m 11 r 1 ·	
72 Hole Handicap "C"	Winner	Todd Jenkins	
Veteran Scratch	Winner	Ray Stapley	
Veteran Handicap	Winner	Manuel Pro	
Junior Champion	Winner	Ben Mackey	
Max Howard Trophy	Winner	Adam Hodges	
Men Foursomes			
Scratch "A" Grade	Winners	Kelvin Cooke & Bradley Cooke	
Scratch "B" Grade	Winners	Norm Matheson & David Rogers	
Scratch "C" Grade	Winners	Nick Winterton & Shannon Ryan	
Handicap "A" Grade	Winners	John Young & Ben Hobbs	
Handicap "B" Grade	Winners	Lachlan Bull & Chris Osborne	
Handicap "C" Grade	Winners	Jason Walsh& Sam Macpherson	
Mixed Foursomes Scratch	Winners	Brian Walsh & Katrine Ferris	
Mixed Foursomes Handicap	Winners	Jenny Murray & Terry Murray	
Jennifer Pardey Trophy	Winners	TBA	
Dowling Point Score	Winners	Toni Pender & Matthew Pender	
Pedro Martins Medal Play Off	Winner	David Gates	
Thursday Point Score	Winner	Darren Small	
Scobie Cup			
Saturday Point Score	Winner	Ben Hobbs	
Scratch Point Score	Winner	Phil Campbell	
Maneela Mug	Winner	Jason Walsh	
Jimmy Johnson	Winners	David Clyburn & Ken Gardiner	
	Runner Up	Sauro Gregori & Ron Bender	
Ivor Hector	Winner	Darryn Bruce	
	Runner Up	Sauro Gregori	

Leeholme Cup	Winner	Ben Mackey
	Runners Up	John Murphy
Summer Cup	Winner	Josh Toole

Course Report 2016

Well another tough year for our course staff with a very wet early spring followed by a long period of extreme heat coupled with almost no rain and strong hot nor-westerly winds evaporating moisture reducing the benefit from our regular watering.

It has been a difficult time for David (course supervisor) balancing his water use keeping in mind the huge water bill we accumulated last year and still presenting the course in excellent condition. Following representation to council they have assisted with a grant of \$15,000 a year over the next 3 years allowing us to purchase sufficient wetting agent to apply to all our fairways 3 times at 4 week intervals, plus purchase enough Santa Anna turf for the poor areas on 12 and 14th fairways. Our ultimate aim is for all fairways to be converted to this turf as it is more drought tolerant than existing types and holds its colour longer.

During the year our major purchases for the course maintenance have been a Jacobsen bunker rake and a Toro Pro-core machine. Having our own coring machine has allowed us to be much more flexible with our regular renovation work. This already paid dividends as David was able to mini tine the greens in early January and with the NSW Seniors in late March moving the greens renovation forward a fortnight to mid February.

The gradual update of the greens surround irrigation systems will continue after several were finished during the year. During the year we continued to renovate bunkers with many more still to receive attention, and at last we appear to be getting the right textured sand. David has programmed several men's and ladies tee for renovation this year. As we live in a cool climate region these works that require lifting and laying turf have only a limited period to carry out this work restricting the number completed each year.

With the continued windy conditions the blower we purchased in 2015 has been a godsend quickly clearing debris from the fairways, a job that in recent times needed to be performed weekly.

Our ever expanding machinery necessary to provide a course our members are proud of has outgrown our green keeping shed to remedy this, Peter Dawson of Dawson's Removal donated a large container which now gives us that extra secure storage thanks Peter.

Thank you to Bob Boschman for his regular voluntary work during the year on the course the members certainly appreciate it.

Our Captain for the last 10 years has decided to hang up his hat after a sterling job very well done. Manual brought us well forward into the digital age with his computer programs tailored for our needs. Not happy with just his golf duties Manual constructed 2 wood fired Pizza ovens, many sand bins on the course and earlier the brickwork for our on course toilets. Well done Manual.

To the course staff David his 2 IC Adam, Tom, Mick and Aaron a great job especially during the long hot dry spell we have been enduring since Xmas.

Brad and the clubhouse staff super job, another great result.

Ian Farmer Course Chairman

2016 Presidents Report Bathurst Women's Golf Annual Report

October 2016 saw minimal change to our existing Committee apart from farewelling hardworking members Bernadette Sandra and Kim Jamieson, we welcomed Laura Cragg who has taken on the role of minutes Secretary. Current Committee being Patroness Margaret Woodward, President Toni Pender, Captain Jane Mitchell, Committee members Bev Clark, Denise Simpson, Jan Roughley, Jan Ross, Kinga MacPherson, Kay Tanner, Katrina Ferris, Chelsea Litchfield, Kae Anderson and Deirdre Stewart.

2016 has bought some changes, whilst it has been a long process we are finally seeing a massive improvement in the Women's locker area and we look forward to enjoying the area post renovations which are almost completed We are sure it will be well received by not only women members but the public as well in its use for training sessions.

Club Championships were held in March 2016 with some excellent results (Copy attached) with the current committee working to again build participation in 2017 and beyond. Our Annual Women's Tournament held in May 2016, was once again a resounding success, with numbers increasing each year we are sure Bathurst Women's Annual Tournament will remain a preferred fixture in many visitors golfing calendars.

The Committee has worked together to strengthen women's golf both mid-week and on weekends. In particular we have been seeking ways of encouraging new members and the participation of our current playing members in all events. With the assistance of Matt we have introduced a 9 hole beginner comp commencing in February 2017. The women members have also strongly supported Matt and Tom's coaching clinic on Wednesday mornings with good numbers turning up to fine-tune their golfing skills.

There are some exciting prospects for women's golf at Bathurst over the next 12 months. In November this year Bathurst will be hosting the Western Districts Silver Scratch event. This brings together the best Women golfers from across NSW Western Districts. We have also been invited to host the 2018 Western Districts LGA Annual Tournament and we are in the process of examining the logistics associated with this event.

Our committee has endeavoured to further contribute to the future directions of the Bathurst Golf Club, we have worked closely with the new Board, Dave and the grounds committee, Brad and his staff and our Professional Matt and his staff to better not only women's golf at Bathurst Golf Club but the game in general.

Thank you to all the members who participated in our pennants teams in 2016, whilst we just missed the quarter finals we hosted Mudgee and Parkes who were unable to play at Wellington because of inclement weather and course conditions, I am sure these ladies appreciated our hospitality and the challenge of our course. WE have formed a strong Pennants squad for 2017 and it is great to see so many women interested in playing match play golf.

I would like to thank and acknowledge all members, who have been so generous with their time, helping organise events, selling raffle tickets, preparing for and running our annual tournament in many and varied way, clearing out the back locker area to assist with renovations and the donation of tasty home cooking and sale items for our Charity Day late 2016. The proceeds of Charity day this year went to the Bathurst Women's Refuge, our chosen Charity for 2016, towards the purchase of outdoor seating.

On behalf of the committee and all Women members, I would like to thank Ray and the current Board members for their openness and acceptance of suggestions from the Women's Committee. We would also like to thank Manuel and Bob for helping the Women's

committee learn how to use the various computer programs associated with managing our competitions.

We look forward to seeing the improved women's tees on future course management agenda for 2017 and beyond. We also thank Brad, Brendan, Dave and staff along with Matt, Tom and staff for all their assistance over the past year and we sincerely wish the Board members and Club staff every success in the coming year and beyond.

Toni Pender Ladies President

Event	Winner	Runner up	
Annual Tournament Div 1	C Litchfield	B Baird	
Annual Tournament Div 2	C Thompson	A Vickers	
Annual Tournament Div 3	K Fowler	W Parker	
Tournament Foursomes Div 1	C Litchfield / K Ferris	A McHugh/B Baird	
Tournament Foursomes Div 2	K Jamieson/P Sullivan	J Davey/K Anderson	
Club Championships Div 1	C Litchfield	K Davis	
Club Championships Div 2	C Perfect	J Ross	
Club Championships Div 3	C Thompson D Stewart		
Club Foursomes Championships Div 1	C Litchfield / K Ferris		
Club Foursomes Championships Div 2	K Tanner/ E Stapleton		
Glanmire Cup	D McCarthy	M Woodward	
Woodward / Hallstrom 4 Ball Matchplay	M Cooper/B Clark	D McCarthy/J Murray	

Number of Members

Membership as at 31st December 2016

Category	2016	2015		2016	2015
Playing	510	497	Junior Members	98	102
Concession	116	118	Life Members	5	5
Intermediate	27	26	House (Social)	377	394
Country	4	4			

Note all categories include ladies.

The number of financial members for 2015 was 1146. The number of financial members for 2016 was 1137.