Bathurst Golf Club Limited

A.B.N. 17 000 981 993



120 1894-2014 ANNUAL REPORT AND BALANCE SHEET AND PROFIT AND LOSS ACCOUNT FOR YEAR ENDED 31ST DECEMBER 2014

To be presented at the Annual General Meeting of Members to be held at the Clubhouse

> Monday 30th March 2015 AT 7.30 P.M.

> > **REGISTERED OFFICE:**

1ST Floor Bathurst Golf Clubhouse, Orange Road, Bathurst

Notice of Annual General Meeting

Notice is hereby given that the Annual General Meeting of the Bathurst Golf Club Limited is to be held in the Clubhouse Monday 30th March 2015 at 7.30pm.

Agenda

1. To confirm the minutes of the Annual General Meeting held 31st March 2014

2. To receive and consider the report of the Directors.

3. To receive and consider the Profit and Loss account, Balance Sheet and Auditor's Report for the financial year ended 31st December 2014.

4. To receive and consider the Returning Officer's report as to the ballot for the position of Directors and to elect the Board for the ensuing year in accordance with such report.

5. To elect a patron for the year in accordance with the Club Constitution.

6. Notice of Special Resolution;

Amend clause 42 in the Bathurst Golf Club Limited 'Articles of Association' to read 'The

Board shall consist of a President, vice President, Captain, vice Captain, Treasurer

and Four (4) other Board Members[•] Currently the number of Board members is five (5). Pursuant to the Registered Clubs Amendment (Governing Body) Regulation 2013 the maximum number of Board Members must not exceed 9 and must be in place by 1st July 2016.

7. To deal with any business of which due notice has been given

Dated 12th Day of March 2015

Brad Constable, Secretary Manager By direction of the Board

Copies of the Annual Report are available from the Office, the Bar or from the Club's website, <u>www.bathurstgolf.com.au</u>

ANNUAL GENERAL MEETING

Held in the Clubhouse on Monday the 31st March 2014

Present:	41 Me	mbers as per the attached list. Meeting commenced 7:30 pn				
Apologies:		Trevor, Bill and Janet Dickie, Ray Pepper, Barbara McIntosh, Wally Dean, Jim and Bev Vickers.				
Minutes : 1		Robert Pardey seconded Jim Johnston that the minutes as presented be as a true and accurate record of AGM held 25th March 2013. Carried				
Business Aris	sing:	Nil.				
Directors Rej	port: 2	Moved Jim Johnston Seconded Steve McKelvie that the Directors report be accepted. Carried.				

Financial Statement 3: Moved Ian Farmer seconded Kevin Burke that the Profit & Loss account, Balance Sheet and Auditors report be accepted. Carried

Election of Officers: 4

President -	P Oxley	Elected unopposed		
Captain-	M Pro	Elected unopposed		
Vice President -	C Hope	Elected unopposed		
Vice Captain-	Robert Pardey	Elected unopposed		
Honorary Treasurer-	P Brien	Elected unopposed		
Committee-	T Dickie, M Winwood-Smith, P Bright, S McKelvie,			
	R Stapley.			
	* Note - Committee elected by ballot			

Patrons:5

Moved Col Hope seconded by Kevin Burke that incumbent patron Tony Pryce to be returned for the 2014/15 year. Moved Manuel Pro seconded Robert Pardey that incumbent patron Ian Farmer to be returned for 2014/15 year. Moved Steve McKelvie seconded Ray Stapley that incumbent patron Vince Moase be returned for 2014/15 year.

No General business.

Presidents Report 2014

I am pleased to present the 2014 President's Report to you, my fellow members.

The year 2014 will be remembered as the year the Board made the tough decision to increase fees above the CPI for the first time in many years.

This was done to address the ongoing challenges the club faced in regard to addressing ways to counteract high utility costs that have risen dramatically in recent years.

We invested \$56,000 in Solar Power after rebates with significant power cost savings achieved already. The ongoing benefit to the Club will be at least as significant as we first hoped.

We also supported Sophie and Lucas of Skillets Bistro through providing over \$20,000 in substantial upgrades to the kitchen equipment.

Despite best efforts to obtain funding assistance from Government agencies to make our main entrance safer, we found that we had to bear the full cost of securing our additional parking and entry to the top level car park from boundary road at a cost of \$20,000.

Being mindful of water cost management, a new fertilizing program was introduced with the benefits being very obvious on the course, this coupled with the dam extension on 10 while we had heavy equipment on site, and the cart path enhancements on 15 and significant extensions to fairway watering systems, especially around the greens, are further examples of where your fees and the trading profits are being spent.

In addition, significant purchases of course equipment, the new PA system in the Clubhouse, upgraded security, Poker Machine Game upgrades and major air-conditioning repairs were conducted.

We must all acknowledge the ongoing support by all of our members for all aspects of the Club is vital for us to continue our program of works around the Clubhouse and course. We look to you for your feedback on opportunities for us to increase use of the Club for functions, golfing and social events, particularly in support of caterer Sophie Lenz, and for each of you to do your bit to maintain the course in the best possible condition as you go around repairing plug marks, carrying a sand bucket and emptying it each hole by filling in divots and bare patches or low spots and topdressing tees.

I am confident that the Board of Directors appreciate the importance of your ongoing individual contributions and participation that enable us to sustain our current financial and cultural position.

You will note from the Treasurer's Report that our reported profit this year was slightly up on the previous year at \$76503.00 and this has allowed us to maintain the reasonable cash holdings we have accrued over the past 7 years. While considering these cash holdings, it must be remembered that these funds represent something less than 3 months operating expenses after we take out provisions for staff entitlements.

I am confident that the Board will continue to use their experience and robust debate to make financially sound commercial decisions to get the best possible outcomes from our limited resources for all Members of the Club.

To our retiring Director Tony Davis, thank you for all that you gave to the Club over the term of Directorship. We intend to influence future Board members from tonight's election to continue the very good work of their predecessors and Management staff who have worked tirelessly to turn around the Club's finances to a point where we continue to be held up by our peers as a significant success story in the Country Golf Club scene.

To Brad Constable, our Secretary Manager, I am very appreciative of the efforts of yourself and your team, particularly your department managers in Dave Rogers, our course Superintendent, Brendan Bradshaw, our bar manager, Lisa Koleda our book keeper and all of the staff that work so hard to provide the best possible experience at Bathurst Golf Club. Please allow me the extra indulgence of thanking our tireless Club Captain Manuel Pro for another great year of golf, and I must not forget his very patient wife Yvonne for her ongoing support.

Looking to the future, the Board accepts our responsibility to meet the ongoing challenges in continuing to provide the Members and their guests with the best possible all round Golfing and Club experience.

We look forward also to continuing to work productively with Brad and his team, our supporting business operators in Matt and Caroline and Sophie and Lucas as they too seek to achieve their goals.

Paul Oxley President.

Secretary Managers Report 2014

Another solid year has seen the Club post a profit of \$76503.00 while undertaking a large number of capital works as well as maintenance and repairs to the course and clubhouse, more details of these projects are outlined in the President and Treasurer's reports.

The golf course at this moment in time is without a doubt the best conditioned I have seen in the last 25 years and only looks like getting better under the astute management of course super Dave Rogers and his team of Adam Hodges, Tom Hanrahan and Mick Forde, a special thanks also goes to departing green keeper Rob Nolan who has recently left to further his opportunities in another field, all the best Rob.

The majestic golf course coupled with head professional Matt Barrett and his team's efforts have seen golf course revenue increase by \$16637.00.

An increase in bar revenue of \$8199.00 and decrease in bar wages is extremely pleasing, I wish to thank Bar Manager Brendan Bradshaw and his staff for providing a welcoming atmosphere upon entering the Clubhouse.

Skillets Bistro has really established itself as a place for excellent food, to Lucas and Sophie and there team, kudos. At the time of writing the Club is developing a wedding ceremony area on the golf course and has plans to petition (retractable) the lounge area off for weddings to add privacy, hopefully these initiatives will lead to a larger slice of the wedding market. A big thanks to Brendan 'Love' Dove in essential services, always a smile and happy to help, well done!

To Lisa for all her efforts in the office, thank you once again as sometimes your efforts may not be seen by all, but are vital to the efficient running of the Club.

To the families that have lost loved ones in the past year, our heartfelt thoughts from all at the Club are with you.

To President Paul and the Director's, another good year in cementing our reputation as one of the leading Golf Club's in Country NSW.

Good golfing and good health in 2015

Brad Constable Secretary Manager

Treasurers Report 2014

It is again a pleasure to present another Financial Year Report on behalf of the Board of Directors for the year ending 31 December 2014.

Over the 2014 Financial Year our club recorded a net profit of \$76503.00 compared to a profit of \$58,485.41 for the preceding year.

The club has continued to maintain a steady growth across all areas of revenue and the board is endeavoring to maintain and increase this continued improvement into the future. Members will note that our total expenditure for the year has remained relatively static this year in comparison to the previous year at \$1,185,280.93, however the Board has again undertaken a number of projects throughout the year working towards continuing to provide you the members of the club an improved and better facility. Some of the major expenditure experienced throughout the year include further improvements with the Pulse Golf Scoring System, Repairs and Maintenance to our aging infrastructure, replacement or major repairs to air conditioning units and kitchen equipment, continued improvement to the course (our pride and joy) and purchase of a new greens mower for our hard working course staff.

As you would be aware the board of directors did make the decision to undertake an extremely significant expense of \$49,695.00 with the installation of the solar electricity to the club with the intention of reducing the impact of crippling electricity charges. With the new system being commissioned on 24 June 2014 we have estimated that the club has made a saving of \$8,395.42 as at 31 December 2014.

The Board continues to maintain a position of financial security and continues to maintain cash reserves of \$500,000.00 in investment. I take this opportunity to remind you all that should an unforeseen "event" occur these reserves would maintain the operations for three to four months only.

Through the presentation of the truly magnificent golf course that it is and the diligent decision making by the Board, Brad our General Manager, and along with the promotion of the game of golf by our club professional Matt and his staff, promotion of the club for functions by our Bar Manger and Restaurant staff we will continue to maintain this financial security of the club and its assets into the future.

In closing, I would like to acknowledge the hard work of all staff involved in their various operations of the club throughout the year, and again encourage all members to continue to patronise the facilities this fine club has to offer.

Peter Brien Treasurer

Captain's Report 2015

Another very good year for the Bathurst Golf Club, member participation in golf activities has increased and the club has consolidated its very sound financial position. Credit for this must be given to you, the club member, for the way you have supported all golfing activities during the year. All weekly competitions, Club Championships, Club Foursomes, the Bathurst Open and all major events were very well supported.

Because of your support the club has been able to consolidate its financial position for the seventh consecutive year and it all looks good for the future under the very capable management of Secretary Manager Brad Constable supported by Lisa in the office, Brendan behind the bar and all his staff.

Some of the credit for the way you have supported the club must also go to Club Superintendent David Rogers and his staff for the way they have presented the golf course throughout the year and to Club Professional Matt Barrett and his staff for the way they have looked after club members and visitors. Matt's dedication to the job and the way that he has promoted all golf activities at the club has been fantastic.

During 2014 the new handicap system incorporating the introduction of the course slope rating system and GA and Daily handicaps was implemented. In general, the changes have been well received by members.

Another new initiative implemented in 2014 was the purchase of a new golf competitions management system with the facility for members to;

-Book tee times electronically at the club or at home by the internet

-Use scanning technology to register their golf score

-See their scores display on the leaderboard screen immediately

-Use the self-serve Kiosk to review their handicap, book tee times and see

competition results at their finger tips

The system has been a great success with members. The hard work and long hours that have been put in to insure its success have been worth it. Much of that work was carried out by Vice Captain Bob Pardey and I sincerely thank him for it.

Congratulations to all the major event winners and a big thank you to all who participated. A list of all major event winners can be found elsewhere in this Annual Report. Once again, the pennant sides performed very well and at the time of writing this report 2 out of our 4 pennant side had made it to the semi-finals stage. We wish all the players all the best in the semi-finals and finals play offs but regardless of what may happen we are very proud of the way that the players have represented the club.

Carrying out the Captain's duties with the support of Vice Captain Bob Pardey was very easy going during the year. The very much appreciated help from Ian Farmer on Thursday's and Ian Thomas whenever I am not available and Saturday's crew of David Lilly, John Young, Darren Smith, Darrell Bourke and all the other members that have sat at the scorer's table to give a hand during the year have made my job a very easy one. To all of you a very big thank you.

Club Captain Manuel Pro

Tribute to Matt Winwood-Smith

Club director Matt Winwood–Smith was tragically killed in a boat accident on Easter Saturday 2014. This was a great loss to his wife Wendy, his children and grandchildren but also to the Bathurst Golf Club.

Matt served the as club Honorary Treasurer from the years 2008 to 2010 and under his guidance the club turned its financial situation from one of continuous losses to the healthy financial position that we still enjoy today.

Because of Matt's financial and business expertise he was able to identify non-profitable operation areas and made the necessary changes to make them profitable.

One of the many changes that Matt made was to buy back many of the leases that the club held at the time, which signified a very considerable saving of interest payment.

Matt was also a great mentor to Secretary Manager, Brad Constable, with advice and guidance during Brad's early years as a club manager.

I met Matt when I first came to Bathurst in 1986. We were next door neighbours for about a year but we never got to know each other. I was too busy building a house and he was too busy building a business. It was not until the late 1990's that we cross paths again at the Golf Club.

Ever since then I have considered Matt to be my best friend a sentiment that anyone who got to know Matt will share. Matt was someone who was kind and generous with his time and advice. Always able to offer a hand before help was even asked for. Matt loved his golf, the club and the many friendships he built over the years.

Matt as you look at us from above, I would like to let you know that we sadly miss you.

Manuel Pro Club Captain

COURSE REPORT

Another great year for Bathurst Golf Club with the course looking a million dollars after Daves fertilization program. This year we saw the concrete path go in on the 15th, with Dave and his staff constructing this path in house, it has saved us thousands of dollars and really has fixed up a high maintenance area on the course. The extension of the 10th dam has also happened this year with the labour and machinery been supplied by director Tony Davis at below cost with the turf and touch ups done by Dave and staff, once again saving big dollars. Monies were also spent on machinery with a new tractor purchased.

The future looks bright for Bathurst Golf Club, but we still need more concrete paths and a cost effective water source is required, so there is still much work to be done.

Paul Bright Course Chairman

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Major Event Winners			
Don O'Malley Cup	Winner	Reece Hodson	
Stuart Robinson Cup		Matthew Ryan	
72 Hole Scratch B Grade	Winner	Matulew Kyan	
Adrian Fish Cup		Cameron Richards	
72 Hole Scratch Bi Grade Eric Sargeant Trophy	Winner		
72 Hole Scratch C Grade	Winner	Phillip Earle	
Presidents Trophy	vv miner		
72 Hole Handicap "A"	Winner	David Luck	
Patrons Trophy		Steve Mann	
72 Hole Handicap "B"	Winner		
Captains Trophy		Ron Bender	
72 Hole Handicap 'B 1"	Winner		
Bert Norrie Trophy	***	Neil Brydon	
72 Hole Handicap "C"	Winner		
Veteran Scratch	Winner	Ray Stapley	
Veteran Handicap	Winner	Stephen Darlington	
Junior Champion	Winner	Dylan Thompson	
Max Howard Trophy	Winner	Neil Brydon	
	Foursomes Ch		
Scratch "A" Grade	Winners	Paul Bright & Jarryd Bird	
Scratch "B" Grade	Winners	Max Cole & John Ryan	
Scratch "C" Grade	Winners	Not Played	
Handicap "A" Grade	Winners	Ben Matheson & Adam Hodges	
Handicap "B" Grade	Winners	Peter Ward & Christian Dowling	
Handicap "C" Grade	Winners	Not Played	
Mixed Foursomes Scratch	Winners	Dylan Thompson & Chelsea Litchfield	
Mixed Foursomes Handicap	Winners	Cindy Perfect & John Perfect	
Dowling Trophy Matchplay	Winners	Peter Brien & Taylor Hadlow	
Dowling Point Score	Winners	TBA	
Pedro Martins Medal Play		Norm Matheson	
Off	Winner		
Thursday Point Score	Winner	Ben Hamer	
Scobie Cup Saturday Point Score	Winner	Robert Pardey	
Scratch Point Score	Winner	Paul Bright	
Maneela Mug	Winner	John Young	
Jimmy Johnson	Winners	Adam Lewis & Craig Hanrahan	
	Runner Up	Brad Molenkamp & Bean Oxley	
Ivor Hector	Winners	Paul Strik & Graham Simpson	
	Runners Up	Manuel Pro & Steve Dury	
Leeholme Cup	Winner	Manuel Pro	
	Runners		
	Up	John Lillie	
Harold Cranston	Winner	Not Played	
	Runner Up	Not Played	
Summer Cup	Winner	Mark Sullivan	

Club House Committee Report 2014

The past 12 months has seen some major improvements in our Course around the Clubhouse and carpark areas.

Further work will be carried out during the next financial year to ensure the members friends and visitors can be proud of our Bathurst Golf Club.

Our Club had a submission to the Regional Council for resurfacing and alignment of the entrance off Orange Road but this did not eventuate so the Club will endeavour to repair and eventually renew the surface when the budget allows.

A new Bathurst Golf Club logo will be installed on the Secretary Mangers external wall soon to visually showcase our club complimenting the Entrance from the Highway.

The new Cart shed is under way after a year of waiting and this will be followed by sealing of the secondary entrance / exit to Boundary Road to provide an erosion free surface and safe exit .

Structural work on the retaining wall was completed prior to commencement of the cart shed. The sealing of the top car park will follow when funds allow.

Work on the security of the workshop is next in line to protect the valuable assets of our club and Greenkeepers.

Power Reduction improvements through the Solar Panels from Smart Solar installation in June 2014 are well on track to achieve their savings predictions, this has been a very successful project.

The Refrigeration plant and Cold rooms at the Golf Club still requires review due to age and inefficiencies.

Provision for disability access is still on the agenda and hopefully the new Board will come up with some viable options for review,

This will be mandatory in the near future but may open the door for additional patronage. The other item still to be considered is the potential utilisation of the mainly unused area south of the restaurant for a function room.

The Club Strategic Plan will be reviewed by the New Board to ensure the Bathurst Golf Club continues to remain a No 1 Golf Course, financially viable, promoting a friendly club atmosphere continuing to thrive under tough competitive times for Clubs.

Ray Stapley Clubhouse Chairman

President's Report (Lady Golfers)

Once again the Bathurst Lady Golfers have enjoyed a range of events that reflect the goals of our members.

This year the Committee distributed a wide ranging survey to all of our members in order to determine where our members stood on a variety of issues. These included scheduling and length of our championship events, types of events and suggestions for improving the operations of BLG. It was very pleasing that virtually all of our members returned the survey. After the results were collated, it was determined the Club Championships be held across four days and two consecutive weekends in March for the next two years. The Committee understands that although this does not suit all members, it does give every player the chance to participate.

This year, in order to maximise numbers competing in the *Glanmire Cup* and the *Woodward / Hallstrom* match play competitions, the dates of these two events were swapped over. This proved to be a successful initiative.

Our annual tournament continues to attract a high number of players from Sydney who enjoy a three day event and a variety of weather conditions that they are unfamiliar with. It is very pleasing to hear glowing reports about the Tournament and once again the course was in beautiful condition for this event. In general, our members remark positively about the continuing improvement/beautification of our course. Our thanks and congratulations go to the Grounds Committee and the grounds staff for all their hard work.

Our charity days were highly successful. The *Girls Day In/ Bring a Friend Day* which supports breast cancer research was held on a Sunday in October and raised a significant amount of money for the McGrath Foundation. A four person Ambrose followed by an early dinner was a most enjoyable day. Our annual Charity Day also raised a large amount of money for this year's chosen charity Bathurst's *Accessible Living Options*. This also took the form of a Bring a Friend Day on a Tuesday, followed by a trading table. The Biggest Morning Tea was held in June and members of the public enjoyed the home cooking of our members.

I have been fortunate to have had such a hard working Committee, who freely gave of their time to ensure that our weekly program gave our members a pleasant day of golf. There was always someone willing to step in at the last minute should the need arise.

Events such as the Tournament and our various charity days require a big commitment from everyone on the Committee. A big thank you goes to Chris Burke who, as Captain has worked very hard for our members. I appreciate the support and assistance that she and the Committee have given to me – thank you.

I would like to thank Manuel and Bob for cheerfully helping us in wrangling the new computer system when it has had some "glitches". Finally, I would like to thank the Board, Brad and his staff as well as Matt and the pro shop staff all of whom work very hard to make our experience at the Bathurst Golf Club a pleasurable one.

Bev Vickers President Lady Golfers

Promotions Report

2014 was the Bathurst Golf Clubs 120th year and another bumper year at the Club, It's been a great year and was fantastic to see the support we receive from Members and Guests throughout the year. Hopefully everybody who has visited the club during the year has enjoyed themselves and are looking to come back during 2015.

We have been very proud during the year to assist and help sponsor a number of events during the year which have helped raise money for some very worthy causes these include Legacy, McGrath Foundation, footycoloursday.com.au, Movember and others. The highlight was when the club held a charity day for the Sanfilippo foundation which

raised \$38,000 and held a function for over 200 people.

We have continued to have fun with Putt4Price, Trivia, Members draws, Kids Christmas party. The highlight for the year was the 40 years members function, we had over 20 members with 40 years + with some up to 60 years +, to hear some of the stories shared from yesteryear was tremendous (Picture in the lounge).

We have just updated the web-page with some fantastic pictures and now include's a Weddings/function page, our Facebook page/weekly newsletter, & weekly column in the Advocate provide news and info from the club. We always look to continue to improve how we communicate to everybody. So please like our Facebook page, Bathurst Golf Club or if you want to receive the weekly newsletter please email info@bathurstgolf.com.au to provide or update your email address.

No club is successful without the support and help provided by numerous people throughout the year who have helped make sure all events are run smoothly, so thanks to everybody involved.

We are already planning some major events for 2015 so we look forward to another great year at Bathurst Golf Club.

Trevor Dickie Promotions

Number of Members

Membership as at 31st December 2014

Category	2014	2013		2014	2013
Playing	483	483	Junior Members	84	38
Concession	116	115	Life Members	5	6
Intermediate	32	32	House (Social)	380	345
Country	6	11			

Note all categories include ladies.

The number of financial members for 2013 was 1030. The number of financial members for 2014 was 1106.